

**Job Title : Senior Analyst – Investment Banking**

**Company :** Ifinworth Advisors Private Limited.

**Location :** Andheri, Mumbai

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### **Role Overview**

As a Senior Analyst in Investment Banking, you will work at the intersection of financial analysis, research, and transaction execution. This role provides hands-on exposure to end-to-end deal processes including M&A (sell-side and buy-side), private capital raising, and strategic advisory across **multiple sectors** in a **sector-agnostic, entrepreneurial platform**.

You will collaborate closely with senior bankers and clients, applying strong analytical rigour, structured thinking, and commercial judgement to deliver high-quality client outcomes. The role is ideal for professionals looking to deepen core investment banking skills in a fast-paced, high-accountability environment.

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### **Key Responsibilities**

- Support execution of live mandates across M&A, capital raising (PE/VC), and strategic advisory assignments (sector agnostic).
  - Build and maintain robust financial models (3-statement, DCF, trading comparables, precedent transactions; scenario/sensitivity analysis).
  - Develop key marketing and execution deliverables including teasers, Information Memorandum / CIM, pitch decks, valuation outputs, and investor Q&A materials.
  - Conduct industry, company, and competitive landscape research; synthesize insights into investment highlights, positioning, and valuation narratives.
  - Assist in transaction structuring support (deal terms, sources & uses, cap table / dilution analysis, returns scenarios where applicable).
  - Coordinate due diligence workstreams: data requests, data room organization, tracker management, and support management/investor interactions.
  - Support investor/strategic outreach: preparing target lists, profiling investors/buyers, tracking engagement, and managing follow-ups with internal teams.
  - Prepare internal deal trackers, timelines, and status updates to ensure disciplined execution and on-time delivery.
  - Contribute to building internal templates, best practices, knowledge assets, and process improvements for scalable delivery.
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## Skills, Competencies & Experience

To succeed in this role, you should bring a strong analytical foundation, comfort with ambiguity, a high ownership mindset, and a commitment to quality client service in a deal-driven environment.

## Qualifications & Experience

- Undergraduate degree with strong academic credentials.
- Professional qualification such as CA, CFA, MBA (Finance) or equivalent (preferred).
- Typically **1–3 years** of relevant experience in investment banking, transaction advisory, valuation, corporate finance, or closely related roles.
- Prior experience in creating client-facing pitch materials and financial models will be strongly preferred.

## Technical & Analytical Skills

- Strong understanding of core investment banking concepts: valuation, financial statement analysis, transaction processes, and deal documentation.
- Advanced working knowledge of **MS Excel** (modeling discipline, checks/balances, error-proofing, scalability) and **PowerPoint** (structured storytelling).
- Comfort with financial data and research tools (e.g., Capital IQ, Bloomberg, Factiva, Refinitiv / Thomson Reuters, Screener, industry databases).
- Strong attention to detail with ability to translate raw data into clear conclusions and client-ready outputs.

## Professional Capabilities

- Strong analytical and problem-solving skills with high attention to detail.
- Ability to manage multiple priorities and deliver under tight timelines.
- Clear, structured verbal and written communication; ability to build crisp narratives and support senior team members in client interactions.
- Strong interpersonal skills with a collaborative, execution-first working style.
- High standards of integrity, professionalism, and client service orientation.
- Comfort working in a dynamic environment with evolving mandates and lean-team ownership.

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## Why This Role

This role offers the opportunity to:

- Build depth in **core investment banking execution** across M&A and capital raising.
- Gain exposure to **diverse industries** and transaction situations in a sector-agnostic setup.

- Work closely with senior bankers and directly with promoters/management teams, investors, and strategic buyers.
- Develop skills that support long-term growth in investment banking, private markets, and corporate finance leadership.