

Job Title : Associate Analyst - Investment Banking & Consultancy (Entry Level)

Company : Ifinworth Advisors Private Limited.

Location : Andheri, Mumbai

Role Overview

As an entry-level Analyst / Associate Analyst in Investment Banking & Consultancy, you will support transaction execution and advisory deliverables across **sector-agnostic** mandates. The role blends core corporate finance work (M&A, capital raising, strategic advisory) with structured consulting assignments (business planning, market/competitive analysis, performance improvement support), providing broad exposure and steep learnin

You will work closely with senior bankers and clients, applying analytical rigour, structured thinking, and strong attention to detail to create client-ready outputs under tight timelines. This role is ideal for high-potential professionals looking to build foundational skills in corporate finance, research, and consulting-style problem solving in a fast-paced environment

Key Responsibilities

Investment Banking (Transaction Support)

- Support execution of live mandates across M&A (sell-side/buy-side), private capital raising (PE/VC), and strategic advisory.
- Build and update financial models and analyses (basic 3-statement, DCF support, comps tables, scenario/sensitivity analysis).
- Prepare and refine transaction deliverables: teasers, pitch decks, profiles, investor/buyer lists, Q&A trackers, and meeting notes.
- Conduct company and industry research; create concise insights for positioning, valuation support, and investment rationale.
- Assist in due diligence coordination: data request lists, data room organization, diligence trackers, and follow-up management.

Consultancy (Business & Financial Advisory Support)

- Support business plan preparation: market sizing, competitive benchmarking, unit economics, revenue build-ups, cost frameworks, and KPI dashboards.
- Help prepare diagnostic notes and presentation materials for growth strategy, pricing, go-to-market, and operational improvement workstreams (as applicable).
- Assist in creating management reporting packs and performance trackers for clients (monthly/quarterly MIS support).

Project Management & Quality

- Maintain internal trackers (timelines, task lists, outreach status) to ensure disciplined execution and timely delivery.

- Ensure high quality and consistency of outputs (formatting, accuracy checks, source referencing, version control).
 - Contribute to building internal templates, standard modules (comps, profiles, benchmarking), and knowledge assets.
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Skills, Competencies & Experience

To succeed in this role, you should bring strong analytical fundamentals, high ownership, and a clear commitment to quality and learning.

Qualifications & Experience

- Undergraduate degree with strong academic credentials.
- Professional qualification such as CA, CFA, MBA (Finance) or equivalent (preferred).
- 0–1 year of experience (freshers may be considered) in investment banking, corporate finance, consulting, valuation, transaction advisory, equity research, or relevant internships
- Prior experience in creating client-facing pitch materials and financial models will be strongly preferred.

Technical & Analytical Skills

- Strong basics of financial statements, corporate finance concepts, and business metrics.
- Working knowledge of **MS Excel** (clean structuring, formulas, checks) and **PowerPoint** (clear, structured slides).
- Comfort with research and data gathering (company filings, databases, credible online sources); ability to synthesize into crisp slides.

Professional Capabilities

- Strong attention to detail, discipline in numbers, and ability to learn quickly.
 - Ability to manage multiple tasks and deliver under tight deadlines.
 - Clear communication (written and verbal) and strong stakeholder coordination skills.
 - Team-first mindset with high standards of professionalism, integrity, and client service orientation.
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Why This Role

This role offers the opportunity to:

- Build a strong foundation in **investment banking execution** and **consulting-style problem solving**.
- Gain exposure to diverse industries and varied mandate types in a sector-agnostic setup.
- Work closely with senior bankers and client leadership teams, with high learning and responsibility early in your career.